



INTELLECTUAL PROPERTY LAW: STRATEGY, AGENCY AND SUPPORT SERVICES



MLT AIKINS STANDS OUT

MLT Aikins LLP offers a full suite of intellectual property law services and is comprised of approximately 240 lawyers and professionals. Our firm has a deep commitment to Western Canada and an understanding of this market's unique legal and business landscapes. With offices in Winnipeg, Regina, Saskatoon, Calgary, Edmonton and Vancouver, we have the bench strength and geographic scope to meet the increasingly complex needs of our clients.

Our firm, lawyers and agents receive high rankings for the quality of our work from highly-regarded lawyer rating services *Chambers Global*, *Benchmark Canada*, *Best Lawyers*, *Martindale-Hubbell* and *Lexpert*. In 2017 our professionals have been recognized in the renowned international directory, *World Trademark Review 1000*. We have also been named one of the top western Canadian law firms by *Canadian Lawyer Magazine* (based on legal excellence and expertise, service excellence, significant mandates, the firm's client base, and regional service coverage) and a *Fortune Magazine* "Go-To" Law Firm.

Our lawyers and agents have experience with projects across Canada and the United States and in locations around the world, adding a global perspective to our transactional experience.

SUPERIOR CLIENT SERVICE

Serving our clients is what matters most at MLT Aikins by understanding their business goals and the legal, regulatory and other challenges they face. We provide our clients with the best, most cost-effective legal services available. Our team-oriented model helps us achieve this objective by making the resources of the entire firm available to every client.

We view ourselves as partners in our clients' activities. Our primary role is to help our clients grow their businesses, increase their profitability and manage the many risks they face on a daily basis. Our success stems from our ability to proactively apply our experience and analytical thinking to assist our clients.

INTELLECTUAL PROPERTY OVERVIEW

A full-service intellectual property service provider, MLT Aikins assists clients with the design, development and enforcement of intellectual property portfolios, including patents, copyright, trademarks, industrial designs and plant breeders' rights in Canada.

The intellectual property holdings of MLT Aikins clients span numerous technological areas - from polymer chemistry-based inventions to children's television programs.

We are heavily involved in IP registration and enforcement for companies in the agriculture and oil and gas sectors. Our focus in oil and gas has been:

- **Downhole tools and software**
- **Drilling control systems**
- **Hydrocarbon production, processing systems and methods**

Computer software and business method inventions are another particular competency. This includes:

- **Hardware**
- **Database schema, design and use**
- **Assembler and compiler code inventions**
- **E-commerce**
- **Computer implemented business methods**

We are proud of the applications we handle on behalf of foreign firms and agents wanting to obtain intellectual property protection for their clients in Canada. We know the importance of timely and meaningful communication to foreign firms and agents, because you need the time to review our advice and report to your client in turn.

When it comes to litigation, MLT Aikins brings the combined strength of a preeminent litigation practice with deep subject matter expertise in areas of focus, like intellectual property. We believe this combination best serves our clients' needs and gives them the greatest chance of success. We help our clients with their dispute resolution needs no matter the size or complexity of the matters involved.

PATENTS & INDUSTRIAL DESIGN

MLT Aikins is one of the leading patent and industrial design firms in Canada. Our reputation comes from building successful relationships with our clients and helping them get the most value out of their patent portfolios. We have four registered Canadian patent agents whose practices are primarily focused on drafting and prosecuting patent applications.

Our industry experience aligns with the needs of western Canadian inventors, innovators and investors, including:

- **Agriculture and life sciences**
- **Oil and gas**
- **Information technology**
- **Mining and natural resources**

We take the time to understand your goals, your business and your technology, allowing us to combine our legal knowledge and skill with your technology to maximize the potential of your patent and industrial design portfolio.

As a full-service firm, we are capable of providing every service you need in Canada and globally through our network of foreign associates. The services we regularly provide include:

- **Opinions on patentability, infringement and validity**
- **Intellectual property audits and patent portfolio analysis**
- **Commercial transactions involving patents and industrial designs**
- **Patent and industrial design application drafting, filing and prosecution**
- **Commercialization, including licensing and sales**
- **Enforcement, including patent litigation conducted through our IP Litigation team**

PATENTS & INDUSTRIAL DESIGN TEAM



Scott Davidson

Partner, Patent Agent, Trademark Agent
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Scott Davidson works primarily with patents, industrial designs, copyright, trademarks and the protection of intellectual property. Scott's particular focus as a patent agent is on drafting and prosecuting patent applications. His background in mechanical engineering and computer science has allowed him to quickly connect with his technology-oriented clients. He also provides advice on licensing and other intellectual property transactions and support for intellectual property litigation. He prepares and prosecutes patent applications in Canada and around the world. Scott provides clients with advice on patent infringement and possible design around strategies in cases where competitors have patents of concern. He also conducts reviews and comments on a company's intellectual property portfolio to allow potential investors to understand the full scope of the intellectual property rights they are obtaining.



Robert Hendry

Partner, Patent Agent, Trademark Agent
(306) 975-7116 | rhendry@mltaikins.com

Rob Hendry is an intellectual property lawyer, registered Canadian patent agent and Canadian trademark agent. His practice includes patent prosecution in many technical fields, and strategic advising and planning regarding IP portfolios, technology commercialization and IP-related transactions such as licensing and technology procurement. His legal experience includes a period as in-house Intellectual Property Counsel with a multinational group of oil and gas companies, where Rob provided patent and agreement services and strategic advice for various Canadian and foreign business units. His clients include independent inventors, small to large companies, foreign law firms, post-secondary institutions and multinational corporate entities.



Robert Kallio

Counsel, Registered Patent Agent
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Bob Kallio focuses on Canadian and foreign patent prosecution, patentability searching and opinions, patent drafting, due diligence and portfolio management, and related litigation. Working almost exclusively in the area of patent law for the last 16 years, Bob has drafted and prosecuted to issue several hundred patents in areas including agricultural implements, oil and gas equipment, consumer goods, industrial processes, and mechanical and electrical equipment of various kinds. Bob has appeared before the Canadian Federal Court and the Canadian Federal Court of Appeal on issues related to patent infringement and validity.



Michael Souweha, Ph.D.

Associate
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Michael Souweha is a lawyer with a PhD in organic chemistry, who can quickly connect with technology-oriented clients seeking patent protection, exploitation, and enforcement. He has experience drafting and prosecuting patent applications, and assisting with proceedings under the Patented Medicine (Notice of Compliance) Regulations. Prior to joining the firm, Michael was a postdoctoral fellow at the Department of Chemistry, University of Ottawa.



Gregory Forrest

Patent Agent
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Greg Forrest is a client-focused patent agent with particular expertise in electronic, software, industrial and human-computer interface technology. Greg has more than 10 years of experience in the patent field in a broad range of technology areas such as electronics, touch systems, financial technology, transportation, orthodontics and medical devices. His prior experience includes a Boston-based patent search firm, a Bay Street full-service law firm and a Canadian IP boutique.

TRADEMARKS

MLT Aikins is a full service trademark firm with a team of highly dedicated and responsive trademark agents and professionals. Our agents and lawyers have the knowledge, experience and understanding of the complex and ever-evolving business of “Branding”.

We have experience in every facet of trademark law, including trademark development, protection, market monitoring, acquisition, exploitation and dispute resolution, including litigation. Some of the services we regularly provide include:

- **Trademark strategy**
- **Trademark registrations in Canada and internationally**
- **Pre-screening, searches and due diligence**
- **Licensing and franchising**
- **Trademark validity and infringement opinions**
- **Trademark portfolio audits**
- **Trademark acquisitions, sales, and assignments**
- **Domain name dispute resolution**
- **Trademark litigation and enforcement**
- **Trademark opposition and summary cancellation (section 45) proceedings**

Our trademark agents file hundreds of trademark applications domestically and internationally each year. In this highly-competitive industry, the combined work of our trademark agents currently ranks MLT Aikins LLP among the top 35 Canadian firms for trademark prosecution with the Canadian Intellectual Property Office. We represent clients in virtually every industry, including significant portfolios in the following sectors:

- **Agriculture and life sciences**
- **Breweries, wineries and distilleries**
- **Charities and not-for-profits**
- **Clothing and fashion**
- **Entertainment and arts**
- **First Nations and First Nations’ businesses**
- **Hotels and hospitality**
- **Information technology and tech startups**
- **Mining and natural resources**
- **Public sector including health care providers and educators**
- **Restaurants and food services**
- **Medical and pharmaceutical**
- **Animal health and veterinary sciences**

TRADEMARKS TEAM



Lorraine Pinsent

Trademark Agent

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Lorraine Pinsent is a registered trademark agent, qualified to practice before both the Canadian Trademarks Office and the United States Patent and Trademarks Office. Lorraine has 25 years of experience in virtually every aspect of Canadian, American and international trademark practice including searching, prosecution, opposition and enforcement, licensing and portfolio management. She manages large international trademark portfolios for many clients and routinely partners with her clients to create and deliver strategic, long-term IP plans that also address immediate client concerns.



Kursty Peterson

Trademark Agent

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Kursty Peterson is a registered Canadian trademark agent and has worked in this field since 2009. She handles all aspects of trademark prosecution in Canada, including registrability opinions, prosecution of trademark applications, opposition, and Section 45 expungement proceedings before the Trademark Opposition Board. She also assists clients with marketing and trademark portfolio management, and regularly collaborates with clients and other lawyers to co-ordinate trademark protection for her clients in Canada and internationally.



Chris Woodland

Partner, Trademark Agent
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Chris Woodland is a business and technology lawyer who advises business organizations on various matters including licensing, intellectual property commercialization (and franchising) and mergers, acquisitions, and divestitures. Chris is a registered trademark agent who prepares and prosecutes trademark, certification mark and “official” mark applications, and acts for clients on trademark acquisition, sale and licensing arrangements. He also provides advice on opposition and infringement proceedings. Chris’s experience in intellectual property, copyright and technology includes work on international software development and licensing agreements, publication of literary and musical works, and the development and commercial deployment of entertainment properties. He regularly advises on memorandums of understanding and confidentiality agreements relating to emerging technologies, trade secrets and other proprietary information.



Scott Davidson

Partner, Patent Agent, Trademark Agent
(403) 693-4308 | sdavidson@mltaikins.com

Scott Davidson works primarily with patents, industrial designs, copyright, trademarks and the protection of intellectual property. Scott also provides advice on licensing and other intellectual property transactions, and support for intellectual property litigation. He also advises clients on the acquisition and transfer of patents and other intellectual property to enhance their understanding of what rights they are receiving. He assists with intellectual property audits to help companies better understand and manage their intellectual property rights. He also conducts reviews, and comments on a company’s intellectual property portfolio to allow potential investors to understand the full scope of the intellectual property rights they are obtaining.



Robert Hendry

Partner, Patent Agent, Trademark Agent
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Rob Hendry is an intellectual property lawyer, registered Canadian and United States patent agent and Canadian trademark agent. His practice includes patent prosecution in many technical fields, and strategic advising and planning regarding IP portfolios, technology commercialization, and IP-related transactions such as licensing and technology procurement. His legal experience includes a period as in-house Intellectual Property Counsel with a multinational group of oil and gas companies.



INTELLECTUAL PROPERTY COMMERCIALIZATION

MLT Aikins can also assist clients to move their technology and innovations from ideas to commercial operations. Our lawyers and professionals have lots of experience drafting and negotiating:

- **Research agreements and setting up research consortiums**
- **Commercialization and Technology Transfer Agreements**
- **Joint Development and Strategic Alliance Agreements**

In addition, MLT Aikins has lawyers and professionals with specific experience in the securities and corporate areas to assist our clients in finding and structuring the funding they need, as well as planning and executing the right exit strategy to maximize the value of their technology or innovation.

TECHNOLOGY COMMERCIALIZATION TEAM



David Carrick

Partner

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David maintains an extensive business and technology law practice with his clients throughout Canada. He advises business in a variety of industries across Canada, with a focus on expansion, restructuring, and maximizing business ownership value. He specializes in advising both developers and users of information technology in respect of all their contractual relationships. He provides advice to many science and technology companies with a particular focus assisting entrepreneurs and companies in developing, protecting and commercializing their inventions and intellectual property.



Kristal Allen

Partner

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Kristal is experienced in all areas of information technology, including software development and licensing, outsourcing and service agreements. Her practice is primarily focused on the management, exploitation and commercialization of information and intellectual property assets and new technology. She has extensive experience with research consortium arrangements, technology development and commercialization agreements, intellectual property portfolio management, and both in- and out-licensing. Kristal also brings knowledge of risk management and policy development related to data sharing, electronic documents, information assets and privacy.



Jeff Bright

Counsel

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Jeff's practice has a particular focus on corporate transactions predominantly related to technology focused companies in the energy and natural resources sectors but also including many owner operated and private businesses in other industries, from engineering and property development to entertainment. His experience includes mergers and acquisitions through asset and share sales and numerous commercial agreements such as transactional agreements, partnership and limited partnership agreements, consulting agreements for consultants and principals, corporate governance including unanimous shareholder agreements and related shareholder matters, and license, production and development agreements. He advises his clients on corporate finance and strategy, including the protection of their intellectual property assets such as copyright, trademarks and patents.

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